# **Board of Trustees Special Meeting**

Dec 17, 2020 2:00 PM - 3:00 PM EST

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UNIVERSITY OF CENTRAL FLORIDA

## Board of Trustees Special Meeting December 17, 2020 Virtual Meeting 2:00-3:00 p.m.

#### Livestream:

https://ucf.webex.com/ucf/onstage/g.php?MTID=e3cfbdc18e802be1c40a88112747df81b

Conference call number: 1-408-418-9388, access code: 132 969 9396

## <u>AGENDA</u>

1. Welcome and call to order Beverly Seay, Chair

2. Roll Call Karen Monteleone, Assistant Vice President, Board

Relations

3. Public Comment Karen Monteleone

4. New Business Chair Seay

FF – 1 Motion UCFAA Request to Defer 2020-21 and 2021-22 Loan

Payments to UCF (Martins)

FF – 2 Motion Temporary Support for UCF Athletics (Martins)

INFO – 1 Information Advanced Manufacturing Partnership in Osceola

County

Alexander Cartwright, President

Ronald Piccolo, Chair of the Department of Management and Galloway Professor, College of

**Business Administration** 

5. Other Business Chair Seay

6. Adjournment Chair Seay

**ITEM:** <u>**FF-1**</u>

### **UCF BOARD OF TRUSTEES**

## **Agenda Item Summary**

December 17, 2020

| Title: UCFAA Request to   |   |  | <u> </u>   | <u> </u>   |
|---|---|--|--|--|
| Information   |   | formation for upco   | oming action   | <b>⊠</b> Action  |
| Meetin  | g Date for Up   | ocoming Action: _  | Not Applicable   |  |
| Purpose and Issues to be UCFAA is currently in yea 2004-2008. The total amowas \$10,873,000 with \$1,\$1,943,632 for a total ampayments in the amount odue by June 30, 2025. The return as of the preceding | ount of loans the double of loans the double of loans the double ount owed based of \$7,617,743 the interest rate | taken by the Associage been repaid in 20 ck to the Universithave been made sin is determined on an   | ation to fund operating en operating en operation of the amount of \$12, and the current annual basis and equals             | expenses during that time rued over that period was 816,632. Total principal amount of \$5,198,889 is the average SPIA rate of |
| For the 2020-21 budget, UCFAA budgeted a contict COVID-19, the loss of threas testing, additional clear \$13.5 million. With the September, the shortfall respectively.                                     | ngency of \$5.<br>ee home footb<br>ning, and quara<br>\$5.1 million conow stands at                               | .1 million to account all games, reduced the reaction and an analysis and an analysis and an analysis. The reaction is a second and an analysis and an analysis are a second and analysis and analysis are a second analysis and analysis are a second analysis and analysis are a second analysis and a second analysis and a second analysis are a second analysis and a second analysis and a second analysis are a second analysis and a second analysis are a second analysis and a second analysis and a second analysis are a second analysis and a second anal | nt for lost revenue or accapacity in the stadium of our student-athletes creadditional \$4.3 million tring the loan payments | dditional expenses due to of 25% and protocols such ated an initial shortfall of a in budget cuts made in                      |
| Background Information<br>In February 2008, the State<br>specific legal authority. In<br>State's Auditor General's of<br>was created in August 200  | e's Auditor Gen<br>n response, the<br>operational aud   | e University ceased<br>lit for UCF noted th  | any further loans to UCI   | FAA. In March 2010, the  |
| Recommended Action:<br>Approve UCFAA's reque<br>repayment schedule would  |   | 1 -  | •  | -  |
| Alternatives to Decision:<br>Deny the request or appro-   |   | deferral of loan pay   | ments.   |  |
| <b>Fiscal Impact and Source</b> If a two year deferment is in addition to the deferred  | approved, acci  | rued interest will be  | approximately \$360,000  | 0 that will have to be paid  |
| Authority for Board of T<br>University of Central Flor<br>the terms of existing indeb   | ida Board of T  |  | egation of Authority to  | President (any changes to  |
| Contract Reviewed/Appr  |   | eral Counsel   | N/A 🖂  |  |

### **Submitted by:**

Dr. Daniel J. White, Vice President and Director of Athletics Brad Stricklin, Executive Associate Athletics Director and CFO – UCFAA

## **Supporting Documentation:**

Attachment A: Minutes from June 15, 2015 Finance and Facilities Committee meeting with current repayment schedule

Attachment B: Schedule of loan payment history and proposed restructured payment schedule

## **Facilitators/Presenters:**

Brad Stricklin, Executive Associate Athletics Director and CFO - UCFAA

ITEM: FFC-2

## University of Central Florida Board of Trustees Finance and Facilities Committee

**SUBJECT:** 

Amend Payment Schedule for UCFAA Loan to the University

**DATE:** 

June 15, 2015

## PROPOSED COMMITTEE ACTION

Approval of an amended payment schedule for the UCF Athletics Association loan to the university.

## **BACKGROUND INFORMATION**

The UCF Athletics Association received several loans from the university between 2004 and 2007. In 2009, those loans were consolidated into one loan. The current payment schedule, approved by the board in June 2012, took into consideration UCF's move to the Big East Conference planned for 2013-14. The Big East Conference became the American Athletic Conference with significantly lower conference distribution revenue than expected. The amended payment schedule reduces the payments for the 2015 through 2020 fiscal years with accelerated payments thereafter. The term also has been extended from the 2022 to the 2025 fiscal year.

**Supporting documentation:** 

Revised UCFAA Loan Payment Schedule

Prepared by:

Brad Stricklin, Senior Associate Athletics Director and CFO for the UCF

Athletics Association

Submitted by:

William F. Merck II, Vice President for Administration and Finance

and Chief Financial Officer

# UCF Athletics Association, Inc. Revised UCFAA Loan Payment Schedule as of June 15, 2015

Loan Balance as of July 1, 2014

\$ 10,275,795

|                                       |    | Current<br>Schedule |    |                        |    | Propose               | d Sch | edule   |    |           |
|---------------------------------------|----|---------------------|----|------------------------|----|-----------------------|-------|---------|----|-----------|
| Fiscal Year Minimum  Ending Payment 1 |    | Cash<br>Payment     |    | Principal <sup>2</sup> |    | Interest <sup>3</sup> |       | Balance |    |           |
| 2015                                  | \$ | 750,000             | \$ | 400,000                | \$ | 329,238               | \$    | 70,762  | \$ | 9,946,557 |
| 2016                                  |    | 1,000,000           |    | 3,031,485              |    | 3,031,485             |       | .=.     |    | 6,915,072 |
| 2017                                  |    | 1,000,000           |    | 500,000                |    | 285,533               |       | 214,467 |    | 6,629,539 |
| 2018                                  |    | 1,100,000           |    | 500,000                |    | 397,335               |       | 102,665 |    | 6,232,204 |
| 2019                                  |    | 1,100,000           |    | 500,000                |    | 403,488               |       | 96,512  |    | 5,828,716 |
| 2020                                  |    | 1,100,000           |    | 750,000                |    | 659,489               |       | 90,511  |    | 5,169,227 |
| 2021                                  |    | 1,100,000           |    | 1,000,000              |    | 919,949               |       | 80,051  |    | 4,249,278 |
| 2022                                  |    | 1,100,000           |    | 1,000,000              |    | 934,196               |       | 65,804  |    | 3,315,082 |
| 2023                                  |    |                     |    | 1,100,000              |    | 1,048,663             |       | 51,337  |    | 2,266,419 |
| 2024                                  |    |                     |    | 1,100,000              |    | 1,064,806             |       | 35,194  |    | 1,201,613 |
| 2025                                  |    |                     |    | 1,220,221              |    | 1,201,613             |       | 18,608  |    | n=        |

<sup>&</sup>lt;sup>1</sup> - Current schedule minimum cash payments excludes \$3,031,485 of funds held in the UCF Stadium Corporation restricted surplus account for the 2006A tax-exempt debt. In accordance with the loan agreement and previous communications to the board, these funds were credited against UCFAA's loan balance but not available to be transferred to UCF until repayment of the bonds.

<sup>&</sup>lt;sup>2</sup> - The 2016 early release of the restricted surplus funds makes \$3,031,485 available to UCFAA significantly earlier than planned. UCFAA will use these funds in 2016 as a reduction of principal on the outstanding loan to the university, consistent with previous communications to the board.

<sup>&</sup>lt;sup>3</sup> - The 2015 interest rate is the average SPIA rate of return as of the preceding fiscal year as required under the loan agreement. Interest rates for 2016 and future years are projected based on the current average SPIA rate of return as of April 2015. Interest for 2016 will continue to accrue and will be included in the 2017 payment.

# UCF Athletics Association, Inc.

# Loan History and Proposed Restructured Payment Schedule as of November 19, 2020

## **Activity History**

|        |              | Accrued     | Principal     |              |
|--------|--------------|-------------|---------------|--------------|
|        | Principal    | Interest    | Payment       | Balance      |
| 2004   | \$1,500,000  |             |               | \$1,500,000  |
| 2005   | \$1,000,000  |             |               | \$2,500,000  |
| 2006   | \$2,373,000  | \$31,262    |               | \$4,904,262  |
| 2007   | \$4,000,000  | \$444,974   | (\$1,400,000) | \$7,949,236  |
| 2008   | \$2,000,000  | \$396,616   |               | \$10,345,852 |
| 2009   |              | \$402,290   |               | \$10,748,142 |
| 2010   |              | \$214,505   | (\$300,000)   | \$10,662,647 |
| 2011   |              |             | (\$309,489)   | \$10,353,158 |
| 2012   |              | \$179,890   |               | \$10,533,048 |
| 2013   |              | \$172,519   |               | \$10,705,567 |
| 2014   |              |             | (\$416,702)   | \$10,288,865 |
| 2015   |              |             | (\$342,309)   | \$9,946,556  |
| 2016   |              | \$101,576   | (\$3,031,485) | \$7,016,647  |
| 2017   |              |             | (\$401,999)   | \$6,614,648  |
| 2018   |              |             | (\$404,147)   | \$6,210,501  |
| 2019   |              |             | (\$397,018)   | \$5,813,483  |
| 2020   |              |             | (\$614,594)   | \$5,198,889  |
| Totals | \$10,873,000 | \$1,943,632 | (\$7,617,743) |              |

# Remaining payments owed (assumes 3.5% interest)

|      |           | Accrued   | Principal     |             |
|------|-----------|-----------|---------------|-------------|
|      | Principal | Interest  | Payment       | Balance     |
| 2021 |           | \$181,961 | \$0           | \$5,380,850 |
| 2022 |           | \$188,330 | \$0           | \$5,569,180 |
| 2023 |           |           | (\$905,079)   | \$4,664,101 |
| 2024 |           |           | (\$936,756)   | \$3,727,345 |
| 2025 |           |           | (\$1,225,000) | \$2,502,345 |
| 2026 |           |           | (\$1,250,000) | \$1,252,345 |
| 2027 |           |           | (\$1,252,345) | \$0         |

**ITEM:** <u>FF-2</u>

#### UCF BOARD OF TRUSTEES

#### **Agenda Item Summary**

December 17, 2020 Revised

Title: Temporary Support for UCF Athletics

☐ Information ☐ Information for upcoming action ☐ Action

Meeting Date for Upcoming Action: N/A

#### **Purpose and Issues to be Considered:**

Consideration to approve a line of credit from the UCF Foundation (UCFF) DSO to the UCF Athletics Association (UCFAA) DSO in the amount of \$4M.

#### **Background Information:**

A request was made to the UCFF by the UCFAA and the University for assistance in resolving the UCFAA's cashflow issue. As previously presented to the Board of Trustees' Finance and Facilities Committee, the UCFAA is currently facing a cashflow deficit over the next 12-24 months due to the impact on operations from COVID-19. The cash shortfall over the next year has put the UCFAA at risk of receiving a "going concern" opinion from their outside audit firm for the fiscal year ending June 30, 2020. Although no legal, statutory, or debt related events have been identified that the "going concern" opinion would trigger, there are a variety of operational, financial, and reputational risks that should be considered.

The UCFF maintains financial reserves for both facilities and operations, and historically has excess reserves that can be utilized for short-term emergency needs. The UCFF's finance staff previously performed an analysis of the reserve status and determined that the excess reserve balance available was approximately \$3M. At the November 19, 2020 Finance and Facilities Committee meeting, a line of credit from the UCFF to the UCFAA was considered and unanimously approved in the amount of \$3M.

Since the November 19, 2020 Finance and Facilities Committee meeting, a request for a second review of the UCFF's reserves was submitted as part of an overall review related to alleviating UCFAA's cash shortfall. The UCFF's finance staff completed this review and determined that an additional \$1M can be committed. This would result in the UCFF providing the UCFAA with an 18-month revolving line of credit not to exceed \$4M with an annual interest rate of 3%, which may be renewed for up to (2) additional 12-month periods at the end of the current period maturity date. The attached MOU has been amended since the Finance and Facilities Committee's last review. The amendments include the increase to \$4M and the removal of language related to available collateral.

#### **Recommended Action:**

Approve the issuance of a line of credit from the UCFF to the UCFAA with terms as described in the attached Memorandum of Understanding (FF-2, Attachment A).

#### **Alternatives to Decision:**

Decline to approve the proposed issuance of a line of credit from UCFF to UCFAA. Request revisions to terms set forth within the MOU.

#### **Fiscal Impact and Source of Funding:**

UCFF will utilize cash reserves to support the line of credit. The financial impact will be limited to the loss of investment earnings on the loan balance. Fiscal impact will be confined to the UCFF's financials.

#### **Authority for Board of Trustees Action:**

Florida BOG Policy 1.001, Section 6 UCF Board of Trustees – Resolution on Presidential Authority, Section 4 UCF Board of Trustees Bylaws – Article II, Section 2.3

| Contract Reviewed/Approved by General Counsel | X | N/A | ] |
|---|---|-----|---|
|---|---|-----|---|

Committee Chair or Chair of the Board has approved adding this item to the agenda  $\overline{\mathbb{X}}$ 

## **Submitted by:**

Glen Dawes, Associate Vice President & Chief Financial Officer, UCF Advancement

# **Supporting Documentation:**

Attachment A: Memorandum of Understanding

### **Facilitators/Presenters:**

Glen Dawes, Associate Vice President & Chief Financial Officer, UCF Advancement Brad Stricklin, Executive Associate AD and Chief Financial Officer, UCF Athletics

### Attachment A

## Memorandum of Understanding Use of Funds

This Memorandum of Understanding Use of Funds ("MOU") is made and entered into this \_\_\_\_\_ day of December 2020 (the "Effective Date") by and among the University of Central Florida Board of Trustees ("University"), UCF Athletics Association, Inc. ("UCFAA"), the University of Central Florida Foundation, Incorporated ("UCFF") both direct support organizations of the University

WHEREAS, UCFAA has been uniquely impacted by the COVID-19 pandemic due to decreased ticket sales and increased operating costs which creates cash flow concerns from time to time; and

WHEREAS, UCFF has sufficient operating reserves to help alleviate operating cost concerns for UCFAA for a short term; and

WHEREAS, UCF, UCFAA, and UCFF, by and through their respective boards, have consented to the form and terms of this MOU.

NOW, THEREFORE, the parties hereto agree as follows:

- 1. **Loan**: UCFF hereby establishes for a period of eighteen (18) months from the Effective Date (the "Maturity Date") a revolving line of credit for UCFAA in the principal amount of Four Million and 00/100 Dollars (\$4,000,000.00) (the "Credit Limit") which shall be evidenced by and repaid in accordance with the terms of this MOU. All funds advanced pursuant to the terms of this MOU shall become part of the principal. Upon agreement by all parties, this Credit Limit may be renewed for up to two (2) additional 12-month periods at the end of the current maturity date.
- 2. **Draws:** UCFAA may request funds from time to time and in such amounts as UCFAA may choose, provided however, any requested draw will not, when added to the outstanding principal balance of all previous draw, exceed the Credit Limit. Requests for draws must be made in writing in substantially the same form as provided on the attached **Exhibit "A"** from UCFAA's Chief Financial Officer to UCFF's Chief Financial Officer. Requested draws will be deposited in UCFAA's account within ten (10) business days from receipt of the written request. UCFF will be responsible for maintaining records of the requested draws, balances, and accrued interest, which will be made available to UCFAA upon request.
- 3. **Interest**: All funds advanced pursuant to this MOU shall bear interest from the date each draw is deposited until paid in full at an interest rate of three percent (3%) simple interest per annum (the "Interest Rate"). Interest payments are due semi-annually on June 15<sup>th</sup> and December 15<sup>th</sup>, beginning on June 15<sup>th</sup>, 2021.
- 4. **Repayment:** This MOU anticipates all outstanding principal and accrued, but unpaid interest to be due and payable in full on or before the Maturity Date. UCFAA may elect to make additional payments during the term of this MOU. All payments received will be applied as follows: first to any accrued interest, second to principal. If default be made in the payment of any of the principal sums or interest mentioned herein within thirty (30) days after the same

becomes due, then the entire principal sum and accrued interest shall at the option of the UCFF may become at once due and collectible without notice, time being of the essence; and said principal sum and accrued interest shall both bear interest from such time until paid. Failure to exercise this option shall not constitute a waiver of the right to exercise the same in the event of any subsequent default. Notice of any defaults hereunder shall be presented as an informational item at the next upcoming board meeting for the University, UCFAA, and UCFF. Any modification or amendment of the terms of this MOU must be agreed upon by the parties in writing and approved by governing boards of the University, UCFAA, and UCFF.

- 5. **Purpose:** The use of funds is to provide temporary monetary relief to the UCFAA, allowing the UCAA to continue its operations due to the COVID-19 pandemic.
- 6. **Applicable Law:** This MOU will be construed in accordance with, and the administration of the contribution received herein shall be pursuant to the laws of the State of Florida.
- 7. **Counterparts**: This MOU may be executed in any number of counterparts, each of which when so executed and delivered, shall be an original; but such counterparts shall together constitution but one and the same Agreement.

[signatures on the following page]

IN WITNESS WHEREOF, each of the undersigned as duly authorized and validly existing representatives of the University of Central Florida have executed this MOU on the date as indicated below.

# UNIVERSITY OF CENTRAL FLORIDA BOARD OF TRUSTEES

| By:                                  |                                |
|--------------------------------------|--------------------------------|
| Name: Alexander N. Cartwright, Ph.D. |                                |
| Title: University President          |                                |
| Date:                                |                                |
| LICE ATHLETICS ASSOCIATION INC       | LINIUMEDOLTA OF CENTRAL        |
| UCF ATHLETICS ASSOCIATION, INC.      | UNIVERSITY OF CENTRAL          |
|                                      | FLORIDA FOUNDATION, INC.       |
| By:                                  | By:                            |
| Name: Dr. Daniel J. White            | Name: Michael J. Morsberger    |
| Title: President                     | Title: Chief Executive Officer |
| Date:                                | Date:                          |

# **EXHIBIT "A"**

# FORM OF DRAW

| Amount Requested: \$   | <u> </u>   |
|--|--|
| Total Disbursements to Date: \$  |  |
| The UCF Athletics Associat proceeds from this draw have been or will I Memorandum of Understanding Use of Fur Central Florida Foundation, Inc. dated | nds between UCFAA and University of  |
| 2. UCFAA hereby certifies that giving of notice or the passage of time wou   | at no event of default, or event that with the ald constitute an event of default, exists. |
| 3. UCFAA hereby designates t   | this draw to be used for:  |
| 4. The amount to be drawn does not Credit Limit available.   | t, together with previous draws, exceed the  |
| Unless otherwise noted, all capitaliz assigned to them in the MOU.   | zed terms herein shall have the meanings   |
| This day of  | , 20   |
| (SEAL)   | UCF<br>ATHLETICS ASSOCIATION, INC  |
|  | By:<br>Name:<br>Title:   |

# APPROVED BY:

# UNIVERSITY OF CENTRAL FLORIDA FOUNDATION, INC.

| By:<br>Name: |      |  |  |
|--------------|------|--|--|
| Name:        |      |  |  |
|              | <br> |  |  |
| Title:       |      |  |  |

ITEM: <u>INFO-1</u>

## **UCF BOARD OF TRUSTEES**

### **Agenda Item Summary**

December 17, 2020

| Title                                     | e: Advanced Manufa  | acturing Pa  | artnership in Osceola   | County  |   |
|---|---|--|---|---|---|
|   | Information   | $\boxtimes$  | Information for up  | ocoming action  | ☐ Action  |
|   | Meeting   | g Date for   | Upcoming Action:  | January 2021  |   |
| _   | pose and Issues to b<br>uss transition of Adv   |  |   | nip in Osceola County to  | Skywater Technology.  |
| In 20 the of sense \$125 to be the O to U | opportunity to share or economy. Origina million in long-term constructed and fin County leased the fac | ola County equipmer lly envision state sup anced by cility to U0 | nt and conduct resear<br>oned as a consortium<br>oport, the project inclu<br>Osceola County. Con<br>CF for a 40-year term | with corporate and other<br>uded a research and advan-<br>astruction of the facility was. At the end of the term, | ndustry partners and others access the next-generation external memberships and need manufacturing facility was completed in 2017, and title to the facility transfers of all operating expenses of |
| exter<br>evol                             | rnal parties would pa   | y member<br>cturing ce   | rship fees to use the fenter focused on ob-   | facility to create new intel  | l where companies or other<br>llectual property. That plan<br>racts to test and package   |
| work<br>oper<br>Tech                      | ked with Osceola Co<br>ating obligations of   | ounty to at<br>the leased<br>ecializing i                        | ttract a new partner, facility. Skywater Te in advanced innovation  | Skywater Technology, to<br>echnology is a U.Sbased  | on manufacturing, UCF has a assume UCF's rights and and U.Sowned pure play ad volume manufacturing of   |
| UCF                                       | 's future partnership   | in Osceol  | la County and with Sl   | kywater will now be focus   | sed primarily on research.  |
|   | ommended Action:<br>item is for informati   | on only.   |   |   |   |
|   | rnatives to Decision item is for informat   |  |   |   |   |
|   | al Impact and Sour<br>item is for informati   |  | ding:   |   |   |
|   | hority for Board of item is for informati   |  | Action:   |   |   |
| Con                                       | tract Reviewed/App  | proved by  | General Counsel [   | <b>N/A</b> ⊠  |   |

Committee Chair or Chair of the Board has approved adding this item to the agenda

# **Submitted by:**

Alexander Cartwright, President

Supporting Documentation: N/A

# **Facilitators/Presenters:**

Alexander Cartwright

Ronald Piccolo, Chair of the Department of Management and Galloway Professor, College of Business Administration