



UNIVERSITY OF CENTRAL FLORIDA

Board of Trustees  
Strategic Partnerships and Advancement Committee  
Meeting September 27, 2023  
FAIRWINDS Alumni Center

MINUTES

**CALL TO ORDER**

Trustee Danny Gaekwad (Zoom), Vice Chair of the Strategic Partnerships and Advancement Committee, called the meeting to order at 3:15 p.m. and stated that the meeting was covered by the Florida Sunshine Law and the public and press were invited to attend. Strategic Partnerships and Advancement Committee members in attendance were Trustees Greenaway and McAlpin. Trustees Cardenas, Condello, and Conte were not in attendance. Chair Martins and Trustees, Altizer, King and Okaty attended as guests.

**MINUTES**

The minutes from the February 23, 2023, meeting were unanimously approved as written.

**NEW BUSINESS**

No items of new business were brought forward.

**DISCUSSION**

Vice Chair Gaekwad invited Rodney (Rod) Grabowski, Senior Vice President for Advancement and Partnerships and CEO, UCF Foundation Inc. to share an review of the prior fiscal year's actual attainment results (July 1, 2022-June 30, 2023). Grabowski shared the prior fiscal year saw record attainment figures, coming in at \$114.3 million, or 135% of goal.

Vice Chair Gaekwad then invited Grabowski to share an update about current attainment and progress made towards the fiscal year goal. Grabowski shared reporting related to fundraising forecasting and current attainment. Advancement and Partnerships is actively focused on \$100 million in annual attainment as well as endowment growth from \$215 million (current) to \$350 million by 2027.

Grabowski shared an update on the current status of the Pegasus Partnerships program. The current phase of the program involves establishing the criteria for the program. December 2023 is the target date for a permanent staff person to lead this program's operations.

**INFORMATION**

Vice Chair Gaekwad asked if there were any questions concerning the specialty license plate update or feasibility study. There were no questions.

**ADJOURNMENT**

Vice Chair Gaekwad adjourned the meeting at 4:00 p.m.

Reviewed by: \_\_\_\_\_  
Danny Gaekwad, Vice Chair, Strategic  
Partnerships and Advancement Committee

Date: \_\_\_\_\_

Submitted by: \_\_\_\_\_  
Michael Kilbride, Associate Corporate  
Secretary

Date: \_\_\_\_\_